

TREASURER'S OFFICE

County of Dauphin

JANIS CREASON
DAUPHIN COUNTY TREASURER

KARLA R. MILLER
FIRST DEPUTY TREASURER



COUNTY COURTHOUSE
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September 26, 2012

Mr. Michael Gentry
DEVNET Incorporated
2254 Oakland Drive
Sycamore, IL 60178

Dear Michael:

When I took office as the county treasurer in 2008, I was immediately faced with the daunting task of implementing a new software system that would facilitate the billing and collection of real estate and per capita taxes for the county, its municipalities and school districts. At the time, your company was working with our Tax Assessment office in the development of assessment and tax sale software.

As you know, my long-standing career prior to public office was in the area of receivables management and I came with extraordinarily high standards in regard to billing and collection efficiencies. Our early association was punctuated with occasional frustration as I was determined to communicate and fulfill our software needs. Today, I believe that we can both affirm that it was worth the effort to forge the gap in our approaches to software development because of our mutual pride in the product we now hold.

The Devnet Edge® Software solution is now fully functioning in my office and in 15 of our municipal remote collection offices. We will be adding nine more remote users in 2013. We have been able to achieve a level of efficiency that is most likely unprecedented statewide, as we monitor all activity in real time and maintain a high degree of control over the collection process. The internal controls available through the distribution process and collection reports, when used steadfastly, significantly reduce the opportunity for fraud or error on the part of the tax collector.

We could not be more pleased with the billing and collection module. We are thankful for the resoluteness of your staff who persevered in understanding our needs and translating those ideas into a premier software product, compliant with both our laws and our expectations.

As we continue to fine-tune the collection module, I look forward to enjoying the satisfaction that comes from being associated with an endeavor as successful as this has been. You did the hard work of making my office look good!

Sincerely yours,

Janis Creason
Treasurer